

Executive Perspectives



**BCG Global Advantage and Operations Practice Areas** 

Prepared: 10 March 2022

### Introduction to this document

## The war in Ukraine is above all a political and humanitarian crisis...

Russia's invasion of Ukraine has led to a serious **humanitarian crisis**. BCG condemns this attack and the violence that is killing, wounding, and displacing so many people.

The top priority in moments like these must be the **safety and security of people**. Corporates, governments, and non-for-profit organizations should focus on supporting the people in Ukraine, Russia, Europe, and globally affected (physically and mentally).

It is the duty of political, societal, and business leaders to navigate through this crisis. **The intent** of this document is to inform discussions on the <u>supply chain impact</u> of the war in Ukraine.

The situation surrounding Ukraine is dynamic and rapidly evolving - this document reflects information and analysis as of **10 March 2022.** It is not intended as a prediction of future events and is shared only as a resource for BCG and client conversations.



#### SUPPLY CHAIN IMPACT

Russia and Ukraine account for only a small percentage of global trade. But the war will have an outsize impact on industrial supply chains that have already been disrupted by the pandemic. Soaring prices and shortages of steel, nickel, fertilizers, and wheat will hobble sectors as diverse as electric vehicles, canned beverages, semiconductors, and agribusiness. Plant closures have caused shortages of essential components, such as wire harnesses used in cars. High fuel prices and the disruption of Ukrainian and Russian cargo routes are raising logistical costs for all kinds of traded goods.

Companies are already acting to mitigate these rapidly evolving risks. But with the war and its geopolitical impact likely to be prolonged, supply-chain resilience must become a C-suite priority. Companies need to gain clearer visibility into risks throughout their value chains based on multiple scenarios, such as additional sanctions, enduring high energy costs, and potential cybersecurity attacks. They should consider building resilience by reconfiguring their global supply chains, revisiting their approach to stocking intermediate goods, and taking a more proactive approach to managing suppliers. For the longer term, companies need to develop the capabilities to better monitor and rapidly respond to disruption.



### **Deep-dive: First view on Supply Chain Impact**

- > Current situation and context
- > Supply and cost impacts
- > Supply chains at risk
- > Implications for leaders

### Overview: Several major sectors impacted, with many supply chains at risk

Before war in Ukraine, global supply chains were under stress from COVID and geo-political events (e.g., Brexit, tariffs, etc.)

## Supply and cost impacts

#### **Commodity shortages**

Difficulty sourcing and/or higher prices for key commodities

## Component/product sourcing challenges

Inability to source manufactured goods and inputs due to plant closure

#### **Demand shocks**

Slowdown in manufacturing / inability to import impacting exporters

#### Logistics

Rise of logistics costs due to capacity and fuel impact

#### Supply chains at risk

Supply Chains impact varies across sectors. A few examples emerge:

- Steel: Supply risks in Europe due to disruptions of intermediate and finished steel products (e.g., pig iron, slabs)
- Semiconductors: Short supply especially of advanced chips exacerbated main impact auto, industrial, electronics
- Automotive: Disruption of raw materials and component inputs -- accelerate inventory shortages and rising global prices
- Agribusiness: Shortages (e.g. wheat, fertilizer) and increased transport costs likely to drive up commodity and food-goods prices

## Implications for leaders

Short-term: Understand risks & impact, prioritize customers to protect; find alternative sources, rebalance global network

Mid-to-long term: Build in resilience & anticipate areas of exposure, elevate supply chain risk to C-suite, optimize global footprint, dual source, re-set supply chain buffers



### **Deep-dive: First view on Supply Chain Impact**

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## Raw Materials | Steel, Auto, and Agribusiness most impacted due to current or potential unavailability of supply from Russia and Ukraine

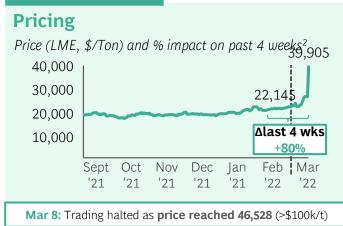
Raw mat'ls with high Russia, Ukraine, Belarus share¹			<b>Top export markets</b>				Industries primarily impacted				Sanctions a	s of 10 March 2022 <sup>4</sup>	
		% of glo	bal exports										
Russia Ukraine	Pig iron (nonalloy)	43	21	44%	21%	<b>C</b> * 129	% * 7%		Steel				n/a
Belarus	Anthracite coal	54	2	24%	17%	130	% 11%		Energy		Steel	Mar 8 ban i	mport of Russian coal
Semifinished product of iron or steel 27		27 11		C* 19%	16%	149	% 7%		Steel				n/a
Uranium; Plutonium²		35		37%	34%	179	% <b>**</b> 12%		Energy				n/a
Potassium chloride fertilizer 17		17 17		39%	23%	8%	7%		Agribusiness				Jan 7 ban import
Mineral or chemical fertilizers <sup>3</sup>		25 3		29%	19%	129	% 0 10%		Agribusiness				n/a
Palladium		26		28%	26%	239	%		Automotive				n/a
Cereals (wheat & meslin) 14 10		14 10		<b>C</b> * 26%	13%	6%	5%		Agribusiness				n/a
Aluminum (non-alloy)			39%	<b>C</b> * 19%	9%	5%		Construction		Automotive		n/a	
•	Nickel <sup>5</sup>	20		49%	36%	4%	3%		Steel		Battery		n/a
Titanium <sup>6</sup> 15 2		39%	32%	7%	6%		Aerospace				n/a		
Natural gas <sup>7</sup>		65%	14%	3%	3%		Energy			Mar 8 ban ir	nport of Russian liq. nat. gas		

Note: Trade data from 2019; Based on HS6 level except for Nickel at HS4 level (7501,7502) Filtered for products w/export value >\$1B; Where no value for BY or UA; <1% of global exports 1. Analysis based on HS6 codes: 270111, 720110, 284420, 720711,711021, 310520, 750210, 760110, 310420, 271121, 100199; 2. And its compounds 3. Mineral or chemical fertilizers containing nitrogen, phosphorous, potassium; Russia indicated they might halt exports; 4. Excludes impact of indirect sanctions i.e., on financing, transport, and sanctions on individuals 5. Hs4 level data (7501,7502) 6. Titanium on HS4 level (8108), OEC data 7. In gaseous state Source: USGS, FAO, UN Comtrade, EIA, OEC World, BCG Analysis, Web search



## Nickel | Stainless steel and battery production impacted lack of access to supply from Russia

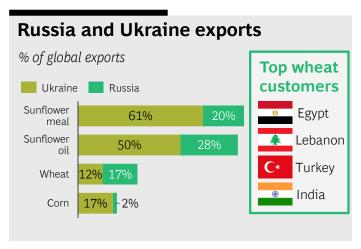


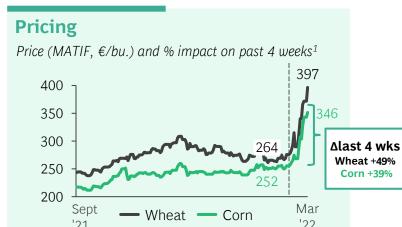






# Agribusiness | Disruption of Russian & Ukrainian supply of wheat, corn, and sunflower supply impacting grain and feed markets





#### **Industry impact**

Corn and sunflower seeds not yet sown, **unclear if seeded wheat can be nurtured and harvested in Ukraine** — usual fertilizer applications at this time of season have mostly failed

Likelihood of **missed growing season** in Ukraine due to ongoing conflict, exodus of refugees

Sanctions not in place, but Russian export ban possible and Black Sea exports impacted

#### 1<sup>st</sup> order

**Food** 

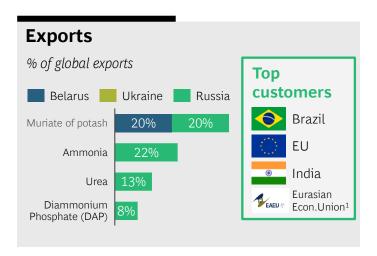
- Wheat, sunflower, corn shortages & higher prices
- **Pressure on reliant companies** to find other supplies
- Higher prices for foods globally (e.g., bread, with prices in Egypt rising 50% in 2 days after invasion)
- Soy and meat prices to rise, as sunflower meal production (animal feed) in Ukraine is disrupted

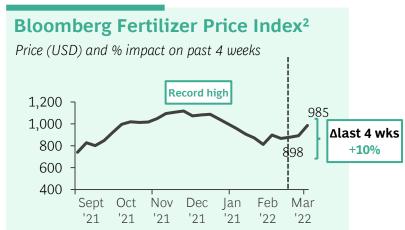
- 2<sup>nd</sup> order
- Protectionist food policies, with Hungary, Turkey and Argentina already increasing export control<sup>2</sup>
- ➡ Risk of social unrest, in low food security nations (e.g., Lebanon)
- Undernutrition, in Global South<sup>3</sup>
   (e.g., Sub-Saharan Africa)
- Substitutional goods will see increased production (2023)

Note: Pricing data as of Mar 7 2022 1. S&P Capital IQ (EUR per MT); 2. As reported by Bloomberg (here) 3. Southern Hemisphere Source: Bloomberg, New York Times, Barclays Equity Research, ING Economic and Financial Analysis, Financial Times, Middle Eastern Eye, BCG analysis



## Fertilizer | Crop yields at risk due to potential shortage of Russian & Ukrainian fertilizer





#### **Industry impact**

Russian Trade Ministry **urged halting fertilizer exports** as of Mar. 04 2022

Prices have already increased (v. Oct '21): Ammonia (+90%), Urea (+20%), DAP (+15%), & MOP<sup>3</sup> (+75%)

**Russian owned companies are key players** in fertilizer market, so possibility for further industry disruptions in other fertilizer components (e.g., nitrates, phosphates, potassium compounds)

#### 1<sup>st</sup> order

**Agribusiness** 

- Reduced global fertilizer supply leading to higher prices
- Pressure on companies reliant on Russian & Belarussian fertilizers to promptly find alternative supplies; however, few substitutes exist
- **Weakened Crop Yields** in 2022-23 from under-fertilization and sowing fewer seeds

#### 2<sup>nd</sup> order

- Prices of soaps, animal feeds & household cleaners will rise, as N/P/K<sup>4</sup> are also part of cost base
- Fertilizer trade-flow rebalancing: compounds flow to "friendly" countries to Russia
- MENA⁵, Americas, & Canada to explore or expand local options and alternative sources of Nitrogen & Phosphorous (used in fertilizer)

<sup>1.</sup> Eurasian Economic Union – Armenia, Belarus, Kazakhstan, Kyrgyzstan, Russia 2. Bloomberg Green Markets Fertilizer index 3. Muriate of Potash 4. Nitrogen, Phosphorous, Potassium 5. Middle East and North Africa Source: Bloomberg, New York Times, Barclays Equity Research, ING Economic and Financial Analysis, Financial Times, Middle Eastern Eye, BCG analysis



## Component sourcing & demand shocks | Supply and demand ripple effects created by companies stopping or limiting Russian & Ukrainian operations

## Companies across industries stopping or limiting operations for component shortages or to protect personnel...



- Foreign OEMs (e.g., Hyundai<sup>1</sup>, VW<sup>2</sup>, Ford<sup>3</sup>) halting car production, import/ export and servicing in Russian operations
- **Leoni AG<sup>4</sup>, Kromberg & Schubert<sup>5</sup>** and other global tier 1 & 2 suppliers closed Ukrainian plants (manufacturing in wire harnesses)



- Consumer goods companies (e.g., Heineken<sup>6</sup>, Carlsberg<sup>7</sup>, Unilever<sup>8</sup>, Pernod Ricard<sup>9</sup>) suspended exports to Russia and/or Russian production
- Consumer goods companies (e.g., AB InBeV<sup>10</sup>, Coca-Cola<sup>11</sup>) shutdown beverage production in Ukraine



- BASF<sup>12</sup> halted investment in new business and operations in Russia, except for production related to humanitarian efforts
- **Biosphere**<sup>13</sup> cut production of personal care products & biodegradable plastics in Ukraine



- **Airbus<sup>14</sup>** suspended support services & supply of spare parts to Russian airlines; **Boeing<sup>15</sup>** stopped procuring titanium from Russia
- **Boeing<sup>15</sup>** temporarily closed Kyiv office employing ~1000 engineers

## ...with two main effects for global supply chains

- Negative demand shock on manufacturing inputs exported to Russia/Ukraine. Will cause lost sales for some suppliers and create sourcing opportunities for manufacturers outside of Russia/Ukraine
- Lack of supply of key components and products for companies importing from Russia/Ukraine, impacting those importers' ability to satisfy their customers' demand



## Logistics | Global freight routes further distressed leading to reduced capacity and increased costs across industries



## AIR FREIGHT: Rates approaching record highs (120% above pre-COVID)<sup>1</sup>

Flight bans and sanctions to cause **capacity loss** in EU-Asia lane (21% of cargo) exacerbating capacity crunch. Portion will cancel vs re-route

Super-connector airlines in the **Middle East** may serve as a substitute<sup>1</sup>

**Jet fuel prices up 27%** month over month<sup>1</sup>, likely to drive cargo rates up further



## **SEA FREIGHT: Moderate impact on capacity, significant risk from fuel**

Congestion expected at northern EU ports to process 200 rerouted ships waiting to cross the Kerch Strait<sup>2</sup>

Maersk, ONE, MSC, Hapag-Lloyd have suspended shipments to Russia & Ukraine<sup>2</sup>

**Bunker (marine fuel) up 84%** vs. last year<sup>3</sup>, bunker is ~45% of vessel op costs; however, rates currently detached from container rates



## ROAD & RAIL: China-EU railroad stopped & EU truck drivers shortages heightened

**Disrupted China-EU railway** - linking 24 countries & 264 cities, and intended alternative to global sea and air freight<sup>4</sup>

**Rail lines through Russia closed**: Asian exporters need to find new routes to EU<sup>5</sup>

**Ukrainian truck drivers** returning to the Ukraine exacerbating EU driver shortage (e.g., 30%+ drivers in Poland from Ukraine<sup>6</sup>)

Over-the-road trucking costs rising from fuel

<sup>1.</sup> IATA: Europe-Asia, Asia-North America most heavily hit by airspace closure, Based on CTKs (cargo ton kilometers) over the past 12 months; 2. Business Insider: Russia's War on Ukraine Could Triple Ocean Shipping Rates Say Experts, 3. Freightwaves: Ship fuel spikes to historic \$1,000/ton mark as war fallout worsens, 4 South China Morning Post: China-Europe rail trade set for infrastructure upgrade, with container traffic up 30 per cent, 5. CSCMP's Supply Chain Quarterly: Logistics pros warn of business impact from Russia-Ukraine war, 6. Fortune: Russia invasion: Ukrainian emigrants leaving safety and heading to war Source: Web search; BCG analysis



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### Steel | Supply risks – especially among European re-rollers – due to disruption of intermediate and finished steel products

Access to commodities commodities

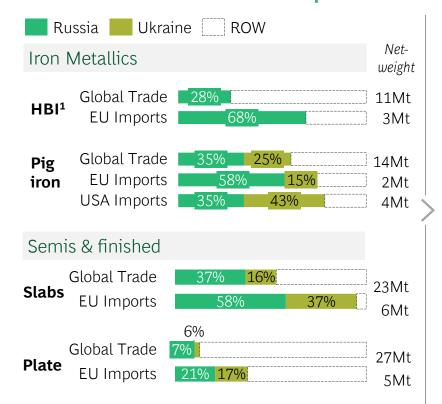
**Risk Summary** Cost for

Demand Shocks

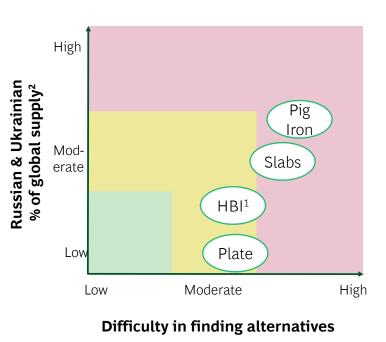
N/A



#### Russia & Ukraine supply much of world's intermediate / finished steel products



#### **Producers & industrial goods sector in Europe / US likely impacted**



Russia is lowest cost producer globally - likely to divert its exports to Asia

EU re-rollers will be particularly impacted by supply shortage due to slab reliance

**US producers using Electric Arc Furnaces** impacted by shortage of metallics (HBI1, pig iron) used in high-quality production

Wind turbine towers and pipe/tube for oil & gas are examples with cost & lead time impact

Already **record high steel prices** (scrap, met coal, power) and could further rise due to crisis

<sup>1.</sup> Hot Briquetted Iron, has production benefits when used in Electric Arc Furnace (EAF) 2. Estimated using extra-regional trade as a proxy Note: Trade data from 2020; Based on HS6 level Source: UN Comtrade, BCG Analysis, Web search



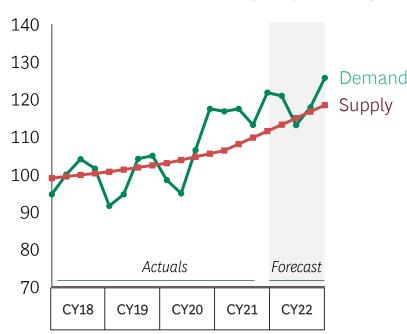
### Semiconductors | Already short global supply further exacerbated by raw material shortages will continue to impact auto and consumer electronics

**Risk Summary** Cost for commodities commodities

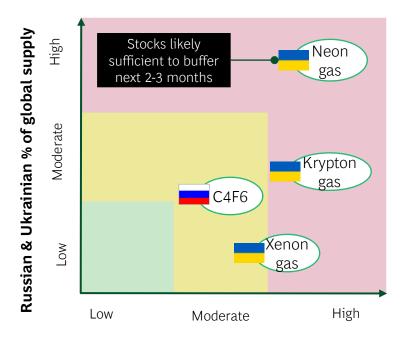
Demand Shocks

#### Large demand-supply imbalance already before the Ukraine crisis

Demand<sup>1</sup> and supply<sup>2</sup> for semiconductors (pre-Ukraine crisis view<sup>3</sup>); Index base = Quarterly 2018 average



#### Once existing stocks of required gases are depleted, a continued shortage of semiconductors expected until alternate suppliers found



**Difficulty in finding alternatives** 

Gases are critical consumable for semiconductor production – e.g., Neon required for manufacturing of advanced chips

If crisis continues, lower gas availability (especially Neon) could further deepen chip **shortage** and thereby reduce availability

Sectors using advanced chips (e.g., cell **phones, computers, etc.)** impacted most

Auto, industrial and other sectors also impacted, as shortage on gases reduce semiconductor production yields

**Situation likely transient,** as new gas production scheduled to be available over next 6-12 months (in Germany, Singapore, Japan)

<sup>1.</sup> Historical and projected sales; forecasts derived from projected demand evolution of selected end-industries. 2. Historical and projected production; 3. BCG IC Model Forecast Note: Drop in semiconductor demand due to sanctions will not provide a meaningful demand reduction, as Russia represent a small share of global semiconductor demand Source: BCG IC Model Forecast, BCG analysis, Factiva, Expert inputs



### Auto | Challenges in sourcing multiple impacted components in near-term, creating risk of exacerbating existing supply shortfalls

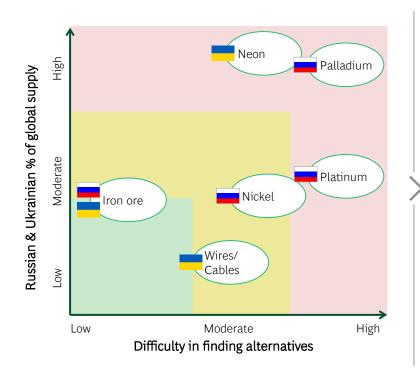
Access to commodities commodities

**Risk Summary** Cost for

Demand Shocks



#### Risks to key inputs with limited alternatives already impacting vehicle manufacturing ...



Manufacturers of wire harnesses and other auto parts (Leoni, 1 Sumitomo<sup>2</sup> etc.) closed plants

Selected examples

OEMs have **halted** car production despite large capacity

With only 5% of local production exported, impact will be local &

limited

**Effect** 

German and

have stopped

lack of cables

Korean OEMs<sup>3</sup>

production due to

### ... with other challenges that have potential to reduce output

#### Rising palladium & platinum prices:

limit OEM production of ICE cars (due to catalytic converter application) meeting ESG regulations, potential to stimulate EV adoption

#### Transient impact from neon disruption:

Microchip manufacturers securing new supplies; gas producers installing new plants

#### **Shortages of wires/cables likely transient:**

Companies rerouting production/supply from tier 1 & 2 suppliers in Ukraine

Nickel shortages will increase cost of EV **batteries** in the short-term, but impact unlikely to be long-term as newly developed Nickel-free batteries will help mitigate the shortage risk

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### **Agribusiness** | Constrained supply of fertilizer will impact crop productions and increase prices for a variety of food goods

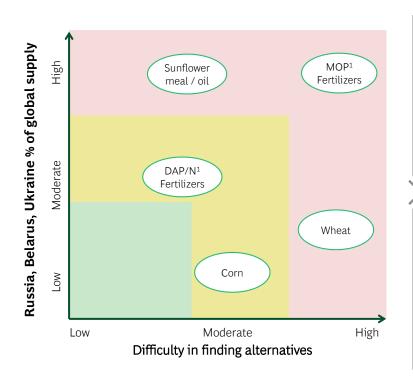
commodities commodities

**Risk Summary** Cost for

Demand Shocks



#### Supply constraints will lead to higher industry costs and shortages



Crop production will decrease through '23 from Ukraine supply loss & fertilizer supply constraints

Higher animal product prices through '23 due to higher feed cost

Most food goods to see higher prices as supply **tightens** adding to already high food inflation

Unclear impact on agriculture inputs (machinery and equipment)

**Food insecurity to increase** especially in Global South, Middle East, & North Africa

Will exacerbate existing supply issues incl. the South American drought & shipping congestion

#### Price rise of wider commodities due to second-order impact

Price Mar 9, 2022 vs EOY 2021<sup>2</sup>

Soybeans	Primarily animal feed that
+27%	substitutes for sunflower meal

Milk	Animal products already
+22%	impacted by higher feed cost

Palm Oil	Cooking/frying oil impacted by
+48%	reduced sunflower oil supply

Rice	Grain impacted by high fertilizer
+6%	cost & reduced grain supply

<sup>1.</sup> MOP = Muriate of Potassium, DAP = Diammonium Phosphate, N = Nitrogen 2. Business Insider Commodities Tracker; end of day March 9, 2022 Source: Bloomberg, New York Times, Barclays Equity Research, ING Economic and Financial Analysis, Financial Times, Middle Eastern Eye, BCG analysis

## War in Ukraine: Supply Chain Impact

### AGENDA

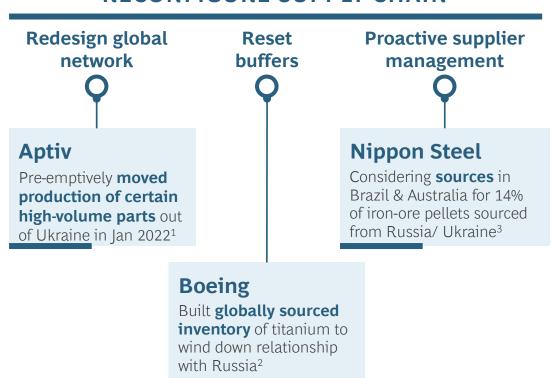
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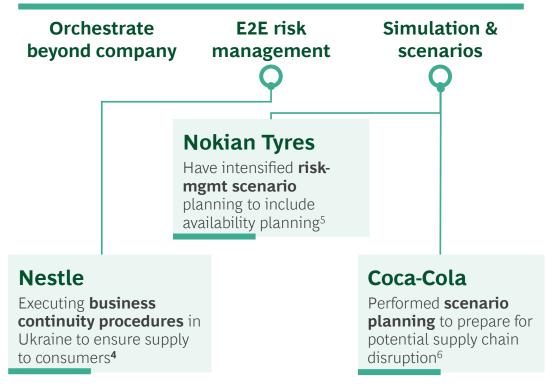
## Companies taking immediate, <u>short-term</u> actions to mitigate rapidly evolving supply chain risks...

#### **How companies are responding today**

#### RECONFIGURE SUPPLY CHAIN



#### **RESPOND RAPIDLY TO DISRUPTION**



<sup>1.</sup> Reuters: Auto parts maker Aptiv recently shifted high-volume Ukraine-CEO 2. Simple Flying: Boeing Isn't Worried About A Lack Of Russian Titanium 3. Mining Technology: Russia-Ukraine crisis hits ArcelorMittal and Nippon Steel 4. Reuters: Nestle says operations running normally in Ukraine, continuity plans in place 5. Reuters: Nokian Tyres moves some production and stock out of Russia 6. Reuters: London-listed Coca-Cola HBC readies Russia contingencies as profits rise Source: Web search; BCG analysis

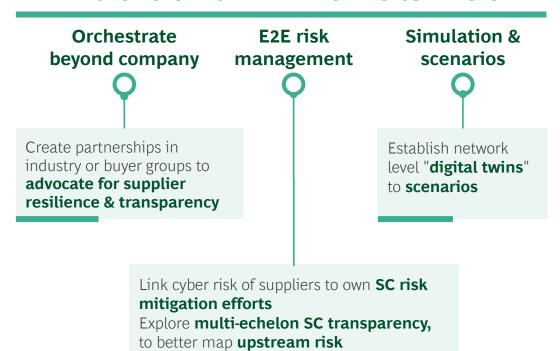
# ... and should build capabilities over the medium and long-term to build resilience for future disruptions

#### How companies can build supply chain resilience in the medium to long term

## RECONFIGURE SUPPLY CHAIN

#### **Proactive supplier** Redesign global Reset buffers network management Segment stock levels of intermediate goods and carry based on risk and criticality not only demand Invest in key suppliers, form Redesign manufacturing and "open book" partnerships sourcing network to reduce single-sourced items, or sourcing from one region

#### RESPOND RAPIDLY TO DISRUPTION



# This is a rapidly evolving situation, and other emerging global risks will change how companies – and their supply chains – need to respond

#### Thus far, markets & companies have responded mainly to the immediate and direct results of the war

The impact of the war on commodities, companies, and industries will evolve over time, and may have **more** complex second order effects that leaders will need to navigate

Some examples of these potential effects which can complicate the picture include:

- Risk of **recession** and resulting softening of demand
- Longer **duration** or wider spread of conflict
- Escalation of sanctions and/or export bans
- Enduring elevated **energy costs** as a cost input

As the conditions change, the risks to supply chains and required responses from companies to mitigate those risks will also continue to evolve

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